



The NAVCO Difference: Driven by Your Business Strategy and Objectives

We are your trusted security advisor working to maximize ROI and protect your company as you grow.

The Seven Step NAVCO Process



1 | Assess Needs

Our team of knowledgeable electronic security system integrators listen to your specific challenges and goals before making a single recommendation.



2 | Plan Strategy

We work with your senior management team to analyze and evaluate your current assets, develop a cost-benefit analysis and identify budget parameters.



3 | Develop a Vision

We help you develop a long-term security system vision that's aligned with your business goals. Then we build a cost-effective, practical plan to get there.



4 | Prepare for the Future

Our recommendations maximize existing technology investments and integrate next-generation solutions that add value and scale to accommodate future growth.



5 | Design, Manage & Implement

We design custom solutions for each client, and manage every phase of implementation, to ensure projects are completed on time and on budget.



6 | Train Security Personnel

We train your security people to operate your new security system with speed, efficiency and confidence.



7 | Provide Ongoing Support

We can ensure the optimal performance and uptime of your security system by providing convenient remote monitoring, diagnostics and analytics reporting. Also, easily manage your service calls, installation schedule and how we are performing with our customer portal.

National Presence

As one of the largest privately-held national electronic security system integrators in North America, NAVCO operates from a nationwide network of locations strategically close to major business centers. This allows us to respond quickly and nimbly to our clients' requests, whether on a local, regional or national scale.

Reputation & Expertise

For over 50 years, NAVCO has built a reputation as a business security specialist among a growing list of market leaders. Our clients have come to rely on NAVCO as a trusted, expert partner for electronic security solutions that support business goals and adapt easily to meet evolving business needs. Our clients appreciate the fact that we stand behind our solutions, lowering total cost of ownership and anticipating their future technology needs.

Compare and see the difference yourself

www.NAVCO.com

	Initial Audit	Demos/Solution Options	Initial Analysis	Installation	On-site System Training	Ongoing Service & Maintenance	Support Team
NAVCO	•	•	•	•	•	•	•
Competitors	•			•		•	

