

# Give Your Guests Security While Improving Your Bottom Line

Providing a welcoming atmosphere that is also a highly secure environment can be a delicate balancing act for the hospitality industry. This is especially true for hotels and resorts that are committed to exceeding expectations for high-end clientele. The experience that NAVCO has in the hospitality industry allows us to deliver the best solution with the least invasive approach. We have experience with both large hotel chains and single boutique properties where we have provided the expertise of an in-house security team.

## Experience the NAVCO Difference

- Use one system for multiple locations
- Secure your property and perimeter with high-resolution video coverage
- Set up virtual triplines to secure the pool area and trigger pre-recorded messages when the pool is closed
- Watch for—and verify—slips and falls
- Manage cab traffic in tower buildings
- Monitor for broken window panes with installed sensors
- Keep tabs on valet lots and potential vehicle damage claims
- Easily share video and manage different users

“The first month that our new video surveillance system was installed, we were able to identify 5 false valet damage claims. We had the high-resolution, 4K video to prove the vehicles entered the lot with the damage. This saved the hotel thousands of dollars and created an immediate return on investment for the video system.”

— Director of Security,  
Luxury Hotel in Southern California

## Expert Service

Your property, employees and your customers are safer because our T2R (trips-to-resolution) are so far below the national average.



## List of Services

- Video Surveillance
- Intrusion Alarms
- Access Control
- Remote Guard Services
- Remote Police Dispatch
- Remote System Diagnostics and Administration
- Expert Project Management
- Business Intelligence Analytics

Serving the nation’s most respected brands for 50 years.





# The NAVCO Difference: Driven by Your Business Strategy and Objectives

We are your trusted security advisor, working to maximize ROI and protect your company as you grow.

## The Seven-Step NAVCO Process



### 1 | Assess Needs

Our team of knowledgeable electronic security system integrators listen to your specific challenges and goals before making a single recommendation.



### 2 | Plan Strategy

We work with your senior management team to analyze and evaluate your current assets, develop a cost-benefit analysis and identify budget parameters.



### 3 | Develop a Vision

We help you develop a long-term security system vision that's aligned with your business goals. Then we build a cost-effective, practical plan to get there.



### 4 | Prepare for the Future

Our recommendations maximize existing technology investments and integrate next-generation solutions that add value and scale to accommodate future growth.



### 5 | Design, Manage & Implement

We design custom solutions for each client and manage every phase of implementation to ensure projects are completed on time and on budget.



### 6 | Train Security Personnel

We train your security people to operate your new security system with speed, efficiency and confidence.



### 7 | Provide Ongoing Support

We can ensure the optimal performance and uptime of your security system by providing convenient remote monitoring, diagnostics and analytics reporting. Also, easily manage your service calls, installation schedule and how we are performing with our customer portal.

## National Presence

As one of the largest privately held national electronic security system integrators in North America, NAVCO operates from a nationwide network of locations strategically close to major business centers. This allows us to respond quickly and nimbly to our clients' requests, whether on a local, regional or national scale.

## Reputation & Expertise

For nearly 50 years, NAVCO has built a reputation as a business security specialist among a growing list of market leaders. Our clients have come to rely on NAVCO as a trusted, expert partner for electronic security solutions that support business goals and adapt easily to meet evolving business needs. Our clients appreciate the fact that we stand behind our solutions, lowering total cost of ownership and anticipating their future technology needs.

## Compare and see the difference yourself

	Initial Audit	Demos/Solution Options	Initial Analysis	Installation	On-site System Training	Ongoing Service & Maintenance	Support Team
NAVCO	•	•	•	•	•	•	•
Competitors	•			•		•	

