## **NAVCO**®

# Smarter Property Management Security

Get real-time video surveillance of your facility and easy access to visual records. Combine video surveillance with access control to see into limited-visibility areas such as the lobby, parking garages and waste disposal areas. This way you're aware of any potentially dangerous situations before they turn into a loss or a lawsuit. NAVCO can survey your site(s) and help you calculate the total cost of ownership for the recommended system as well as the ROI so that you can present this solution to your CEO and CFO with confidence.

#### Experience the NAVCO Difference

- · Eliminate the need for on-site guards
- · Cut the cost of an on-site concierge team
- Allow tenants to quickly and easily grant access to visitors and repair personnel
- · Secure your property and perimeter with high-resolution video coverage
- Use one system for multiple locations
- · Loitering coverage of parking lots and limited-access areas
- Simple access control at your fingertips for doors and entry points

#### **Expert Service**

Your property, employees and your customers are safer because our T2R (trips-to-resolution) are so far below the national average.





Competition Cost per service call \$1,750

"We were impressed with the Brivo access control technology that NAVCO recommended and how it integrated with other systems we are using. The ease of use and the remote management capabilities allow us to manage our vast national portfolio from our corporate office instead of relying on each property to provide us with information for their location. As a business tool, this system has given us the visibility to better manage our locations and keep our residents safe."

— VP of Security National Apartment Management Company

#### List of Services

- Video Surveillance
- Intrusion Alarms
- Access Control
- · Remote Guard Services
- Remote Police Dispatch
- Remote System Diagnostics and Administration
- Expert Project Management
- Business Intelligence Analytics

Serving the nation's most respected brands for 50 years.





## **NAVCO**®



## The NAVCO Difference: Driven by Your **Business Strategy and Objectives**

We are your trusted security advisor, working to maximize ROI and protect your company as you grow.

#### The Seven-Step NAVCO Process



#### 1 | Assess Needs

Our team of knowledgeable electronic security system integrators listen to your specific challenges and goals before making a single recommendation.



#### 2 | Plan Strategy

We work with your senior management team to analyze and evaluate your current assets, develop a cost-benefit analysis and identify budget parameters.



#### 3 | Develop a Vision

We help you develop a long-term security system vision that's aligned with your business goals. Then we build a cost-effective, practical plan to get there.



#### 4 | Prepare for the Future

Our recommendations maximizeexistingtechnology investments and integrate next-generation solutions that add value and scale to accommodate future growth.



#### 5 | Design, Manage & Implement

We design custom solutions for each client and manage every phase of implementation to ensure projects are completed on time and on budget.



#### 6 | Train Security Personnel

We train your security people to operate your new security system with speed, efficiency and confidence.



#### 7 | Provide **Ongoing Support**

We can ensure the optimal performance and uptime of your security system by providing convenient remote monitoring, diagnostics and analytics reporting. Also, easily manage your service calls, installation schedule and how we are performing with our customer portal.

#### National Presence

As one of the largest privately held national electronic security system integrators in North America, NAVCO operates from a nationwide network of locations strategically close to major business centers. This allows us to respond quickly and nimbly to our clients' requests, whether on a local, regional or national scale.

#### Reputation & Expertise

For nearly 50 years, NAVCO has built a reputation as a business security specialist among a growing list of market leaders. Our clients have come to rely on NAVCO as a trusted, expert partner for electronic security solutions that support business goals and adapt easily to meet evolving business needs. Our clients appreciate the fact that we stand behind our solutions, lowering total cost of ownership and anticipating their future technology needs.

### Compare and see the difference yourself

	Initial Audit	Demos/Solution Options	Initial Analysis	Installation	On-site System Training	Ongoing Service & Maintenance	Support Team
NAVCO	•	•	•	•	•	•	•
Competitors	•			•		•	



